Time to Get Savvy About AI

Defining & Preparing for the Transformation Ahead





3 things to takeaway from this session...

- Dream big and be resilient
- Pursue value every time
- Focus on scalable solutions and services



Times are changing...























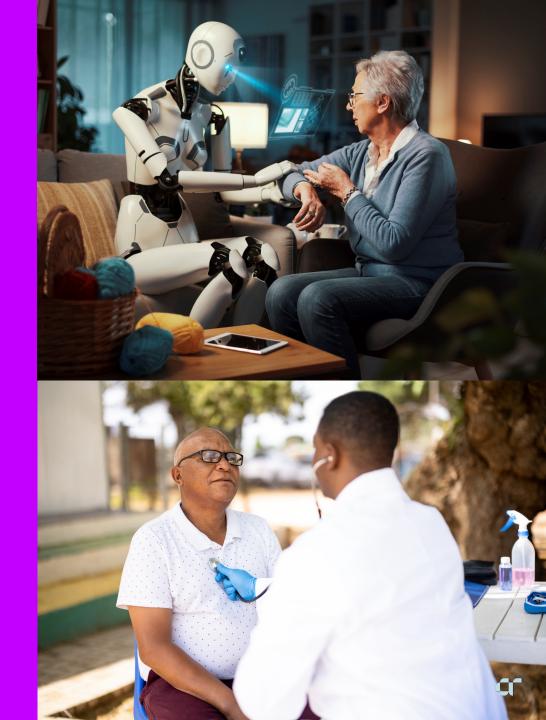


Wysa





\$ OpenAl Sora









\$17.5 TRILLION



But



Contracting models

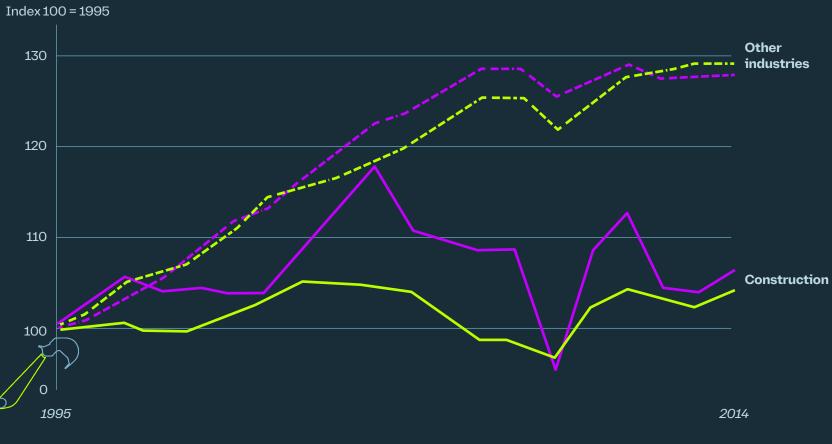


Fragmented industry



Mindsets

Labour productivity



McKinsey 2016 report



Exhibit 3 - The construction industry is among the least digitized

McKinsey Global Institute Digital Digital industry digitization index; Overall Digital Digital Market spending capital Digitization 2016 Sector digitization* asset stock Transactions Interactions on workers deepening of work spending processes making ICT** Media Professional services Relatively low Relatively high Finance and insurance digitization digitization Wholesale trade Digital leaders within relatively undigitized sectors Advanced manufacturing Oil and gas Utilities Chemicals and pharmaceuticals Basic goods manufacturing Mining Real estate Transportation and warehousing Education Retail trade

Entertainment and recreation Personal and local services

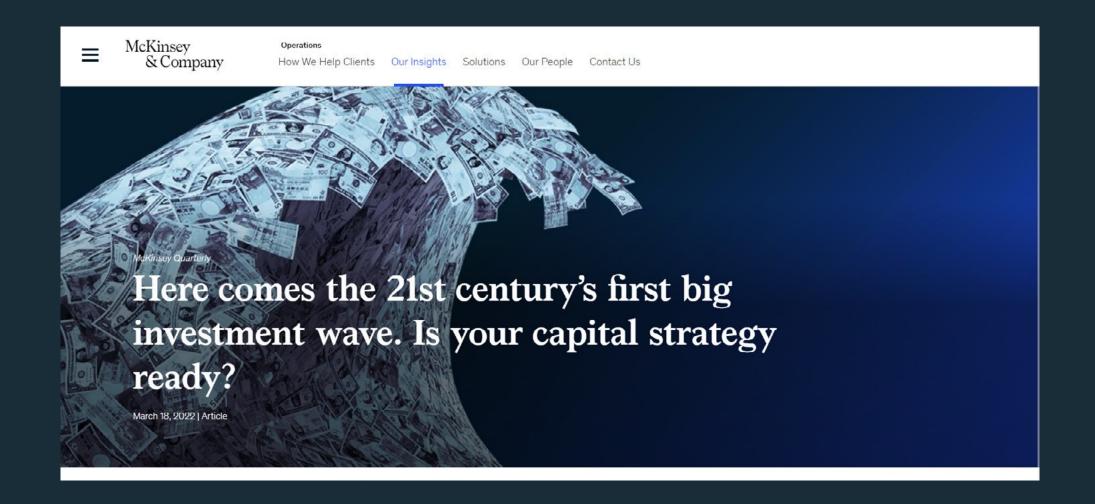
Construction Agriculture and hunting

Government Healthcare Hospitality



McKinssey & Company

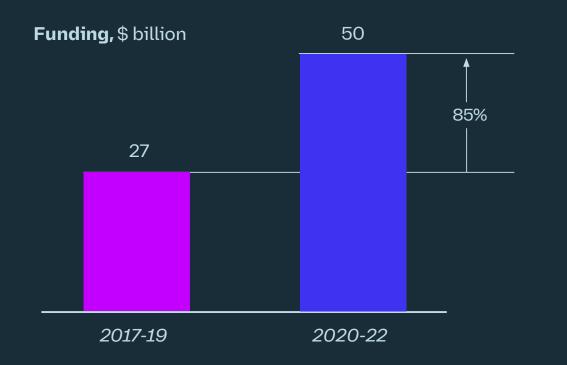






Global investment in architecture, engineering and construction tech grew to \$50 billion between 2020 and 2022

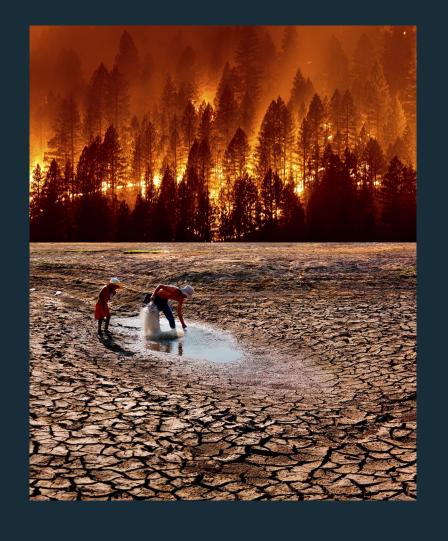
Global deals in AEC tech





McKinssey & Company





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So how do we get from here to here?



How AI will revolutionize the way we deliver



Generate





Optimize





VS





How to apply outcome to your business? You can spend a lot of money on tech but is it going to solve your problem?

USA APPROACH,

Fisher Pen: "Can write in space, upside down, underwater"

Cost \$1M in 1969 (\$13.8M today)



How to apply outcome to your business? You can spend a lot of money on tech but is it going to solve your problem?

USSR APPROACH,

Pencil: "Can write in space, upside down, underwater"

Cost in 1969 \$0.00000004M (\$0.55 cent in today's money)



Gartner predicts that by 2025, growth in 90% of enterprise deployments of generative AI will slow as costs exceed value, resulting in accelerated adoption of smaller custom models.

By 2028, more than 50% of enterprises that have built their own large models from scratch will abandon their efforts due to costs, complexity, and technical debt in their deployments.



AI will impact our industry in many ways



Commodity Workloads



Workload Exits



Turning AI disruption into Shareholder Value



Commercial strategy



Focus AI on Value



Governance



How do we use AI to generate value?



Assessing Hurricane Damage with Machine Learning



Evaluated **structures**

146,039



Recommended for inspection structures

30,640



Saved approximately
\$10 million



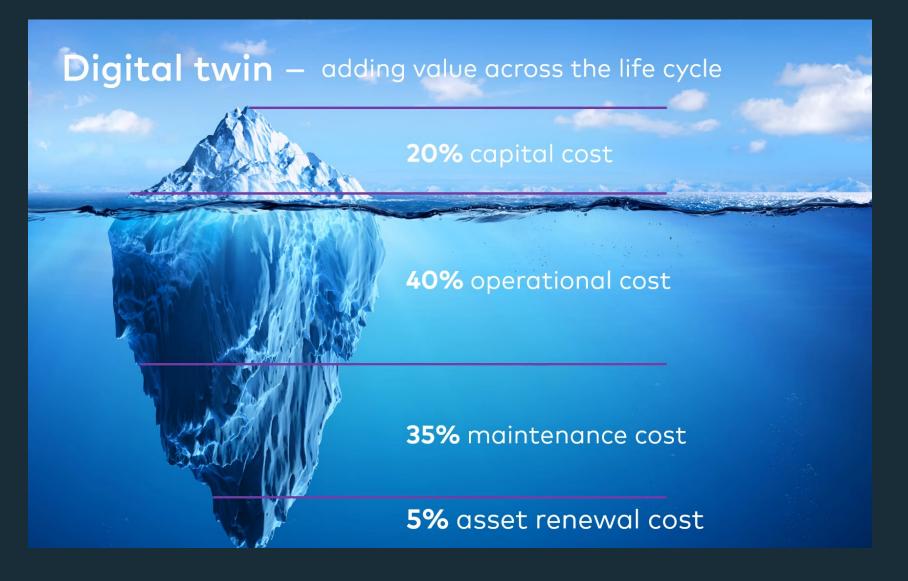


Why System approach is the answer?



Gain share – joint value creation

Leading global energy company wanting to improve productivity and sustainability of existing carbon assets in a significant region.





3 things to remember for us all...

- Dream big and resilient
- Pursue value every time
- Focus on scalable solutions and services



Do you currently have AI projects underway?

Do you have a bankable plan to translate AI technology to value in your organization?

Thank you

